



The SKIMMER



San Diego Chapter Monthly Newsletter – May 2005

Next General Meeting: May 18th, 7p, Annual Dinner Meeting Emiliano's, 6690 Mission Gorge Rd.

Annual Dinner Meeting May 18th, 7 pm Emiliano's (formerly Eva's) 6690 Mission Gorge Road

Calendar

5/14, B.O.R.D.

Doubletree, Ontario, CA

5/18, General Meeting 7pm

Annual Dinner Meeting

Emiliano's (formerly Eva's)
6690 Mission Gorge Road

5/21, Blood Drive 8:00am

Meet at DZ Akins 70th St

6/1, Chapter Board, 7pm

Location TBA

6/15 General Meeting, 7pm

Misn Valley Resort Salon B

7/17 Petco Park, 1pm

San Diego Padres vs.

Arizona Diamondbacks

Tickets still Available

8/28 Region 7 Picnic

De Anza Cove

PRESIDENT'S MESSAGE.

You may have heard of a "one armed paper hanger" but now I can tell you what it is like to be a "one armed pool tech." It's miserable! So how did I suddenly become such an animal? It certainly wasn't intentional but it was quite sudden. Here's the sad tale in a nutshell.

I was cleaning a Purex filter, had removed the lid and grid spreader and had two dirty grids in my left hand and one in my right. The filter is behind the pump so I had stepped over the pump and plumbing to remove the grids. As I started to step back over the plumbing my heel caught on the hose bib handle on the discharge line and down I went over backwards managing to break my fall with my right hand as I hit the deck like a ton of bricks. I broke my right wrist in the process. It hurt like the devil and

was very hard and swollen immediately.

I had to attend the Region 7 Board Meeting at 7:00 PM in Poway and it was already 5:00 PM so I decided to wait until Wednesday AM to have it checked out. Sure enough it was broken and now I have a pretty blue cast up to my elbow. The technician cut a portion of the cast away so I can bend my elbow but not far enough so I can eat or brush my teeth with my right hand. I can't just reach in my pocket and get my truck keys or money clip. I can't twist the key in the ignition to start my truck and have difficulty writing, signing my name and typing. I can't hold a screwdriver or squeeze anything. Trying to unzip to attend to natural things and perform other related functions is a whole new experience and rather comical at times.

I can still clean pools with one hand but
(continued on page 3)

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Vice President	Bill Peck	858-673-8556	PO BOX 270168, San Diego 92198-2168
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	John Nichol	619-582-0227	12511 E. Haymore Ct., Chandler, AZ 85249

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	John Baldwin	619-440-4077	
	Stephen Heyer	619-563-6566	
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Bob Fowler	619-464-6400	
Membership	Vacant		
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
	Dale Eppard	858-571-1177	
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507	
Region 7 Director	Javier Payan	619-449-1392	

IPSSA Corporate

Info. Vickie Lester 888-360-9505

FAX 888-368-0432

PO BOX 15828 Long Beach CA 90815-0828

Billing/Benevolent

Roberta Rohwedder 888-391-6012

FAX 888-391-6203

Arrow Insurance

Ray Arousty 800- 833-3433, 805-497-8600

IPSSA San Diego – Chapter Supporters (Updated 5/11/05)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Kenan Sachs americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	10601 Tierrasanta Bl #G PMB #196, SD CA 92124	619-233-LEAK(5325) 858-650-0046 fax
Mark Quintero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Bill Kraus ceram-kote.com	CeRam-Kote Ceramic Lining for Pools & Spas	8580 Nottingham Pl La Jolla CA 92037	858-550-9611,858-453-2806 fax 858-775-8382 cell
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Aaron Temme hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspace.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Mark Lane autopilot.com aquacal.com	AutoPilot & AquaCal – Salt Chlorine generators and Heat Pumps	27758 Santa Margarita Pkwy, Ste #192 Mission Viejo, CA 92691	949-254-8959 (cell) 949-305-3956 (Fax)
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
Don Wall sdpooldoctor.com	The Pool Doctor - Construction, Renovation, Remodel, Repair	1532 Roble Grande Ln. Alpine, CA 91901	619-445-4977 fax 619-445-4345
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Julie Lawson sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

**May Meeting: Dinner/limited Business - Speakers: SonarGuard, Chapter Supporters
Presentation on Plaster problems will be shown**

**www.ipssasandiego.com/members
Archives of all Skimmers since Nov 1999 – Rules, Forms, Photos**

(continued from page 1)
have to be careful not to get the cast wet. It is a little difficult to twist the pole to lock it but I found I could do it. I have to make two trips to the pool because I really have no strength to carry anything heavy with my right hand.

Then there are the pools with locked gates that have the lock on the inside where you have to stand on your caddie to reach the padlock. Forget speed and efficiency and add a lot of frustration to the state of mind and you can appreciate my dilemma.

I am looking forward to our May Dinner Meeting at Emilianos. (This was formerly Eva's where we have had previous dinner meetings.) The location is near the intersection of Zion and Mission Gorge Road kind of on the way to Superior San Diego. The parking is a bit of a challenge so get there early. The food is great and there will be plenty to eat.

We are receiving donations of 3 or 4 Chlorine Generators from several manufacturers. These will be offered to Members at 60% off the wholesale cost. The purchasers must agree to install them on a customer's pool and then provide us with a documented record of the installation, maintenance and performance of the unit for at least 12 to 18 months. The Reps may assist or supervise the installation to make sure they are done correctly and according to manufacturer's specifications. This should be a very informative and profitable test. The money received will go to our Education Fund.

For the good of the order,
Jim Bradbury

General Meeting-Apr 20, 2005

Called to Order: 7:05 p.m.

34 members and 20 guests signed in.

Pledge of Allegiance

Introduction of Guests

Chapter Supporters: Bill Krause of CerRam Kote, David Courey of Pool Surfacing 2000, Brandon Chase of SunChaser Solar, Julie Lawson of Son Energy, Ed and Ron of PWP, Jessie of PEP, Christy, Dave, Dale and Tony of

Superior, Juhli and Bret of SCP, Tony Ruf of BriteTile and Billy Howse of Watermaid. Also attending were Prospective members James Morketter, Baron Ortiz, Steve Kendall, Floyd Lefter and Louis Parrella.

David Courey advised how to get stains off fiberglass pools: use 2 pounds of Stain Treat per 10,00 gallons in a de-chlorinated pool. After a day or so, use the Stain Eraser on whatever stains may remain.

Secretary's Report

Minutes were approved.

No correspondence received.

Paul advised that Ken Lamborn sold his route and left IPSSA.

Treasurer's Report

We're in good shape financially and the approved report is in the Skimmer.

President's Report

Jim Bradbury advised that Jay Chadwick was on sick leave due to heart problems and his doctor has told him, for his health, to get out of the business. His route is up for quick sale with Charles Baird and the plan is to service the pools until sold.

Our manufacturer Rebate program gained us 4 Raypak heaters, which are for sale tonight at \$866 each (80% of wholesale).

The National Pool Plaster Research Center (in San Luis Obispo) has an Open House on 4/23. If you're interested in attending, call Jim B. for registration and information.

We have received 60 days notice from the Mission Valley Resort, who have chosen to change their "marketing focus" and force us out by offering a \$1,000 per meeting fee.

Regarding a new location, Paul Grimes compared total miles driven for our members (based on their home Zip code) to attend general meetings and found Mission Valley is most centrally located. Jim searched several locations and passed out his findings. After brief discussion, a motion was made and accepted to move our General Meetings to the Kings Inn, a couple of blocks west of the Mission Valley Resort. Their rent is much lower and we may be

able to bring our own food to meetings.

Jim passed around his pool service rate increase letter for review/use.

**Vice President's Report
Chapter Supporters**

Bill reported there are several renewals due.

Continuing Education

Stephen Heyer had Continuing Education checks for Bob Reed, John Silcox and Brian Davis.

Stephen took the "On Balance" water chemistry seminar, where minimal affects of high free chlorine rates of 8.0 ppm was discussed. Stephen said there were good deals the (he bought an updated Pool service computer program for half price).

Effective immediately, Stephen will coordinate CPR classes.

El Cajon has added a local sales tax, which raises products sold in El Cajon to 8.25%. Jim Bradbury will give an update to how you can handle this in Quick Books.

Juhli of SCP, advised that signed Service Agreements are a way to make money.

Speakers – Tonight was reserved for pool suppliers. Unfortunately, Abcana was unable to attend. The other suppliers spoke:

PEP – Jesse said PEP's main goal is customer service. PEP will inventory more parts that are used in the industry. Their hours are 6am-5pm Monday-Friday.

PWP – Ed and Ron advised they are open on Saturday during the pool season and offer free delivery with \$100 minimum order. We can call, FAX or e-mail orders. PWP regularly provides a pricing sheet and says they have the best price and will price match.

SCP – Juhli stated that SCP/SPP has invested \$10 million in www.swimmingpool.com to encourage pool building. They will have TV ads on cable channels that cater to women. Bret, head of the SD branch, said his staff is knowledgeable and provides great customer service. Order by 8am and it will be delivered

(Continued on page 4)

San Diego Chapter Financial Report – April1 – April 30, 2005

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	4716.93		Bank charges	12.00	
Savings Acct. (Educ.)	6892.89	11,609.82	Education		
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation (MS Walk)	500.00	
Dues collected by IPSSA	1910.00		Door prizes Raffle	25.00	
Dues Collected directly			Hall Rental	351.41	
Chapter Supporters	250.00		Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Progm. (3 Raypak heaters)	3760.20		- General		
Install. Dinner/Dance			- Chapter Board	87.00	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Standing Rules Committee		
Fines: - H2O Chemistry			Office expense: Printing/Copies		
- Mandatory meeting			Phone	19.02	
- Attendance	150.00		Postage & Copies		
- Blue Card			Business cards & name tags		
New Member			Social Activities		
			- Entertainment (Install. Dinner deposit)	500.00	
			-		
Water Watcher tags			- Blood Drive Breakfast	64.69	
Water Safety Committee Income			- Other (Water Safety committee)	128.00	
Total Income in Month		6070.20	Total Expenses in Month		1987.12
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	8800.01	
			Savings Acct. (Educ)	6892.89	15692.90

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

<p>(Continued from page 3)</p> <p>that day. They work with Will Call orders.</p> <p>SPP – Chistine, Dale, Tony, Lee and Hicatch provide great service. They are getting new products and offer a discount with the purchase of 6 buckets of tabs. SPP price matches and many products are lower priced than competitors.</p> <p>Product Testing Stephen thanked SCP, SPP and PWP for working with the Chapter to test new products. This program can help</p>	<p>the suppliers – our service cart testing has resulting in most testing members buying a cart.</p> <p>Break</p> <p>Committee Reports</p> <p>Sick Leave Perry advised that Jay is at tonight’s meeting. Unfortunately, one pool was lost as a member hired another service person that didn’t follow through. Make sure if you hire a sub, they are IPSSA insured and are clear what to do – the servicing member is</p>	<p>responsible, not the sub. If you need someone to service a pool, go to our referral web site www.poolservicepros.com and click on the assigned Zip Code to see members who serve that area.</p> <p>Vice President</p> <p>Prospective members- We have six in process.</p> <p>Water Safety/Public Relations/ Blood Drive John Silcox has “Close the Pool Gate” bumper stickers as well as (Continued on page 5)</p>
--	--	---

(Continued from page 4)

1,500 water safety brochures. IPSSA will give every member 50 WaterWatcher tags for free – call or e-mail IPSSA, Inc.

John listed several water safety events where the Water Safety committee will distribute brochures and tags.

Customers should have self-closing and self-latching gates – please advise your customers if inoperative/missing.

Manufacturer’s Rebate

Jon McArthur has certificates for four 336,000BTU Raypak heaters. Jon thanked Raypak for providing these heaters based on member purchases. Several members showed interest in purchasing the heaters at 20% below wholesale. Heaters were purchased by Dale Eppard and Dee Eakright.

Entertainment

Mike Anderson advised of our Annual Dinner meeting, May 18th at Emiliano’s on Mission Gorge Road.

The Region 7 Picnic will be at De Anza Cove, Sunday, August 28th and have a Hawaiian theme. Thanks to Juhli for again heading up the committee.

We have 30 tickets (\$32 each) for the July 17th Sunday day game against the Diamondbacks. Great seats in the first few rows of the home run porch at the right field foul pole.

Insurance (Chapter Advisor)

Bob Fowler advised that Mark Curran’s insurance claim has been refiled after small claims court action. Mark simply recommended someone to do an acid wash, which was botched . Bob read a few more claims that cost our insurance carrier big bucks for mostly stupid mistakes.

Bob advised that “On Balance” test strips are accurate. Referring to an earlier point in the meeting, Bob advised high chlorine levels of 10-20 ppm can’t hurt and will keep algae away.

Supplier chlorine prices are virtually equal at about \$1.80 per gallon. SPEC is fighting a bill that would require \$400 per year per vehicle for CHP vehicle checks.

Unfinished/Old Business

New Business

AJ Wilson advised of an upcoming NSPI Golf Tournament. Juhli advised that APSP will hold it’s meeting on May 12th and discuss Salt generators and Conditioner levels.

Good of the Order

Bob has 4 samples of rate increase levels for those interested in raising their rates, which Bob recommends.

Raffle

Jim King was the \$100 door prize with rollover (as Jim left before the drawing , the \$100 will roll over). Bob Fowler wont the \$25 prize. Thanks to our Chapter supporters and suppliers, numerous great prizes were placed in tonight’s raffle. Meeting adjourned: approximately 9:05pm.

Board Meeting-May 4, 2005
Called to Order: 7:10 p.m.

Marie Callendar, 70th Street
Attending - Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and Stephen Heyer.

Secretary's Report

Paul advised that we have more Employee activity, hopefully due to members reporting employees as mandated by our rules.

Paul receives the East County newsletter and noted that they posted a generic customer service agreement for members to modify.

Treasurer’s Report

Geoff advised that all four heaters were sold and money from three are included on the Financial Report. We donated \$500 to the MS Walk.

One member has not paid his Blue Card fine and has not responded to subsequent contacts to this point. The Board will take action.

Vice President’s Report

Bill Peck: advised that we will have

two prospective members to vote on in May. Four others are in process. The Board decided that the purchaser of Ken Lamborn’s route does not qualify for membership as his experience is a year of caring for his own pool and a neighbor’s pool.

Four Chapter Supporter notices went out today, four more will go out tomorrow. Letters soliciting sponsorship of our May Dinner meeting went out to Chapter Supporters.

Business at the Dinner meeting will be limited. Speakers will include Sonarguard (IPSSA Associate member) plus Chapter Supporters who sponsor the dinner. Sonarguard will bring a projector, which will allow continuous viewing of the Plaster Council’s DVD.

President’s Report

The member who hired an uninsured sub to service the lost Sick Leave pool will attend next month’s Board meeting to explain.

Region 7 Board Meeting – John Silcox reported on the drowning prevention program. WaterWatcher tags have been shown in Aqua Magazine and Pool and Spa News on.

We are hoping IPSSA accepts our request to include the back side of our Yellow Cards for all Chapters.

The Region 7 picnic is at De Anza Cove 8/28. Juhli is again heading the fundraising.

The Plaster Open House was well received.

IPSSA is adding information to the IPSSA.com web site.

One BORD member was replaced and another resigned.

We may expand to FL, GA & OK.

Continuing Education

Stephen Heyer advised David at SCP will place information on a wall board.

Stephen is working on testing salt chlorine generator and proposes to sell them at 60% off wholesale to members who would install them and report.

Unfinished/Old/New Business None
Meeting adjourned: 9:12pm.

