



The SKIMMER



IPSSA San Diego Chapter Monthly Newsletter – August 2004

General Meeting: Sept 15th, 7p. Mission Valley Resort, Mission Room – Mission Valley, 875 Hotel Circle

REGION 7 PICNIC Aug. 8th, 10am–3pm (Food: 11-2) De Anza Cove
Padres tickets for 9/4 on sale – Tony Gwynn jersey retirement ceremony

Calendar

- 8/7, B.O.R.D Meeting**
Embassy Suites LAX
- 8/8, Region 7 Picnic & Silent Auction 10:00am**
DeAnzaCove, Mission Bay
- 9/1, Board Meeting**
Location TBA
- 9/4, Padres vs. Rockies**
7 p.m. For Tickets see or call Mike Anderson
- 9/15, General Meeting**
7:00 pm Mission Valley Resort, Mission Valley
- 9/18, Blood Drive**
8:00am: DZ Akins 70th St

PRESIDENT’S MESSAGE

We are in our busiest time of the year and all are using their pools. All those minor neglected repairs that could have been done before now need to be done yesterday. Then every customer is “Having a party on Saturday and can you come service the pool on Friday afternoon at 3:00 PM?”

Even though you remind customers to keep their pools filled to the proper level many forget and water levels may be low. Typically, I do not add water as I have most of my customers “trained” to maintain their pool’s water level. But during warm days when evaporation can be as much as ½ inch a day it is not unusual to find them on the low side.

And then you will often hear the excuse “I just filled it two days ago.”

If you do have to add water to any pool or

spa please employ the pools man’s practical reminder and place your truck keys on the pool fill faucet handle. If you have to use a hose, make sure the fill end is out of the pool so you can hear and see the water running. Be very deliberate in everything you do. You make mistakes when you change your routine, are distracted, receive a phone call/page or are in a hurry. And when you are finished servicing the pool take a final look around to make sure everything is done and the water is “Off”. If you have added water it is also a good idea to leave a Blue IPSSA Service Tag on your customer’s door to let them know the water level was low and encourage or remind them to maintain the proper water level at all times. In my service log I write “Added Water” and ”OFF”.

REMEMBER; THINK BEFORE YOU DO ANYTHING! Water Damage problems

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Vice President	Bill Peck	858-673-8556	PO BOX 270168, San Diego 92198-2168
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	John Nichol	619-582-0227	6985 Carthage St., San Diego 92120

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019

Continuing Educ.	John Baldwin	619-440-4077
	Stephen Heyer	619-563-6566
Manufacture Rebate Insurance	Jon McArthur	619-464-0211
Membership	Bob Fowler	619-464-6400
	Debbie Griswold	619-441-7700
	Jim Bauer	619-465-8485
Entertainment	Mike Anderson	619-589-8848
	Ladd Carlson	619-248-6888
Product Testing	Patrick Farris	619-465-9545
	Dale Eppard	858-571-1177
PR/Blood D/Wtr Sfty	John Silcox	858-467-0507
Region 7 Director	Javier Payan	619-449-1392

IPSSA Corporate Info.	
Vickie Lester	888-360-9505
	FAX 888-368-0432
PO BOX 15828 Long Beach CA 90815-0828	
Billing/Benevolent	
Roberta Rohwedder	888-391-6012
	FAX 888-391-6203
Arrow Insurance	
Ray Arousty	800- 833-3433, 805-497-8600

IPSSA San Diego – Chapter Supporters (Updated 8/05/04)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Daniel Charland americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	864 N Second PMB #173 El Cajon CA 92021	619-233-LEAK(5325) 619-442-6551 fax
Mark Quintero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	501 West Lone Cactus Phoenix AZ 80527	623-582-2400,623-582-2405 fax 800-617-3477
Richard Smith	Blue Moon Pools – Plaster, tile, coping, brick/concrete, equip, plmbg	8606 Argent St. "H" Santee CA 92071	619-258-7665 619-258-6383fax
Tony Ruf britetile.com	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspacare.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Ray J. Vendetti mutualofomaha.com	Mutual of Omaha – Products for Education, Retirement, Insurance	1011Camino del Rio So. San Diego CA 92108	619-260-5551 858-260-3601fax
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinjan nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	104 Richardson Ave El Cajon CA 92020	858-273-9398 858-273-2729fax
Mark Lane aosmithmotors.com	AO Smith/Century Motors – All Copper, Standard & High Efficiency	26212 Dimension Dr#220 Lake Forest CA 92630	949-583-2984 800-543-9450 X2718
Aida Velazquez sdge.com	SDG&E – Rebate Partner with IPSSA to lower energy use & cost	8335 Century Park Ct San Diego CA 92123	858-654-6401
Stacey McIntosh sonenergy.com	Son Energy, Inc. - Solar Pool Heating – referral program	550 W. 6 th Ave. Escondido CA 92025	760-738-4066, 877-407-6527 760-738-8602 Fax
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	281½ Hillcrest Dr. Encinitas CA 92024	800-247-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

REGION 7 PICNIC Aug. 8th, 10am–3pm (Food: 11-2) De Anza Cove Padres tickets for 9/4 on sale – Tony Gwynn jersey retirement ceremony

are responsible for our Association’s most frequent and costliest insurance claims.

At the last Meeting we approved/adopted a new procedure for handling New Employees. You may now send new Employee Applications directly to the IPSSA Financial Office without getting a Chapter Officer approval. This should speed up the process and make it more convenient for you. This change will be reflected in the new Standing Rules when they are published. Just make sure the Application and copies are filled out completely, correctly and legibly. Roberta will process these as soon as she gets them. Be sure to send the Chapter Secretary the Yellow file copy and keep the Pink copy for your record.

We also approved the adoption of the Mentoring-Apprentice Program in an informal way. This means it is operational and a good plan but the implementation is strictly between the individuals within the Chapter to follow the guidelines provided. The Chapter will support and encourage Members to avail themselves as either Mentors (teachers) or as Apprentice/Members (learners) of particular skills. The Program Guidelines will be published for everyone’s information along with a list of Mentors willing to participate with their skills noted. The Mentors list will be updated periodically as required to keep it current.

Long time Member Jim McGovern announced his intention to retire July 31st. We will miss him and also wish him good health and happiness in his retirement years.

Remember and attend the Annual Region 7 Picnic Sunday, August 8th at De Anza Cove.

For the good of the order,
Jim Bradbury

General Meeting-July 21, 2004

Called to Order: 7:06 p.m.

59 members and 11 guests signed in.

Pledge of Allegiance

Introduction of Guests

Brandon Chase of SunChaser Solar, David Courey of PS 2000, Jim King of the Tile Medic, Juhli Selby-Boyes of SCP, Doug Catton of Leak Terminators, Gary Blizard, Jeff Crolene of National Route Sales, Phil Nico and Gail Seman of Nico Insurance, Baron Ortiz and James Morketer..

Secretary's Report

Minutes were approved.

No correspondence received.

Please update your addresses and phone numbers with Paul.

Treasurer's Report

We’re in good shape financially and the approved report is in the Skimmer.

Vice President's Report

Prospective members-

Tonight’s prospective member did not show up.

Chapter Supporters –

Bill thanked Chapter Supporters for payments and said letters will go to those whose dues are due.

Speakers –

Doug Catton briefly mentioned his Leak Terminators business. Jim King of Tile Medic briefly spoke of his Tile Medic service that does small tile repairs.

Gail Seman of Nico Insurance Service outlined the San Diego Business Improvement District’s health, dental and vision plans. The prices are good and the only requirement a minimum of 2 employees (spouses count) and having an SD Business license. Juhli Selbi-Boyes briefly mentioned SCP’s E-Commerce program and Flat Rate Program.

The SD Better Business Bureau should speak in September.

President's Report

Jim Bradbury advised the Region 7 Board meeting will be 7/27 at Filippi’s in Poway and a Region directory will be discussed. The R 7 Picnic is 8/8 at De Anza Cove – please attend.

Jim wrote Polaris a letter regarding requested support for the WaterWatcher brochure/tag program, but has not heard from Polaris. Jim also had a problem with a customer being undercut on Polaris pricing by a friend of the company.

Regarding the Standing Rules Committee, Jim asked the membership to vote on the employee membership rules. Those in attendance decided to allow members to directly send employee applications to IPSSA Inc. after a motion by Jon McArthur passed.

Regarding a potential Mentoring Program, Jim read the draft of the program. Those in attendance decided to approve the program on an informal basis.

There was a discussion regarding whether there should be a penalty if Yellow Cards are not completed when sick leave is requested. After discussion, it seemed that the delay in service to the member’s pools would be a sufficient penalty.

The Standing Rules Committee will see a final side-by-side comparison of current vs. proposed rules before going before the membership and/or going to press.

Jim McGovern told the members he was retiring and thanked IPSSA for his years in our organization. Best of luck, Jim. Michael Fowler, Bob’s son, spoke and thanked the membership for the donation for his Eagle Scout project. He gave Jim a letter and a plaque showing photos of the benches he made in Mission Trails Park.

Committee Reports

Sick Leave

Jim Hines passed out new point totals. He also asked members to provide information on covered pools that have problems, which may have prevented John Nichol from losing a pool account. Tom Richardson is expected back next month. Bob Fowler advised that the program has never been run as well as Jim and Perry run it. He also advised that our coverage area includes all zip codes and that even though Jim and Perry do their best, you may get a pool outside your normal route. Do those pools or find a member who serves that area and pay him/her. Jim’s dad, is doing OK after his leg was amputated because of diabetes.

Entertainment

Mike Anderson advised of the Picnic on Sunday August 8th at De Anza Cove. There will be a Silent Auction, so bring your checkbooks. He said Juhli Selbi-Boyes is doing a great job in raising funds. There are 25 Padres tickets left for the Tony Gwynn jersey retirement game on
(continued on page 4)

San Diego Chapter Financial Report – July 1 – July 31, 2004

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	5702.26		Bank charges		
Savings Acct. (Educ.)	6864.54	12,586.80	Education		
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation		
Dues collected by IPSSA	1829.00		Door prizes Raffle	25.00	
Dues Collected directly			Hall Rental	275.00	
Chapter Supporters			Newsletter		
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Install. Dinner/Dance			- Chapter Board	79.28	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- Standing Rules Committee	135.42	
Fines: - H2O Chemistry			Office expense: Printing/Copies		
- Mandatory meeting			Phone	19.21	
- Attendance	300.00		Postage & Copies		
- Blue Card			Business cards & name tags		
New Member (Chemistry books)	15.00		Social Activities		
			- Entertnmt (Installment Dinner - prepay)	500.00	
			- Awards		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Committee Income	100.00		- Other (Water Safety Committee)		
Total Income in Month		2244.00	Total Expenses in Month		1333.91
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	6612.35	
			Savings Acct. (Educ)	6864.54	13476.89

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

<p>(continued from page 3) 9/4 versus the Rockies. We've paid our deposit on the Holiday party and this will be the last year at Admr. Baker. Any suggestions for another location for next year? Mike asked if we pre-screen potential Chapter Supporter for ability and licenses. The Standing Rules Committee have discussed this issue and support some pre-screening. Membership Insurance (Chapter Advisor)</p>	<p>Water Safety/Public Relations John Silcox mentioned that we will have an opportunity to hand out Water Watcher materials on 8/7 at the Point Loma Credit Union. There will be a short committee meeting after tonight's General meeting. Blood Drive / Product Testing Blood Drive is this Saturday, 7/17 at 8am at DZ Akins, 70th Street. Manufacturer's Rebate Jon McArthur has self-addressed envelopes for members to send invoices to him. This year's Pentair program ends in</p>	<p>September. Continuing Education Stephen Heyer said he had copies of the Swimming Pool Operator's Guide for pickup. Tom Gharib will be setting up the December CPR class. Service notes: Bob Fowler advised that you can use a pool's cleaner hose and won't have to haul your vac hose into a pool. Crypto can stay alive in pools for 7 days with chlorine. Members should all get health insurance –check out the City plan.. (continued on page 5)</p>
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Unfinished/Old/New Business

Bill Peck spoke about Phosphate removers. Ash has brought numbers up this year. He mentioned the tablet test is not as good as the powder test. Phos-Free coats the filter and needs to run 48 hours. Zero Phos, cheaper in bulk, is added to the water and will cloud the pool and leave debris on the pool's bottom.. SDG&E forms are in the back.

Good of the Order

Bob Fowler thanked the members again for help with his son's Eagle project.

Raffle

Terry Bussard won the \$50, but was not present and the money will roll over to September.

Paul Grimes, \$25

Meeting adjourned: 9:25pm

Board Meeting – Aug. 4, 2004

Called to Order: 7:54 p.m.

Attending -, Jim Bradbury, Bill Peck, Geoff Conradi, Paul Grimes and John Nichol.

Secretary's Report

Paul will follow up with Jim Hines regarding Blue Card fines after updating Pool Service Pros website (www.poolservicepros.com) with member zip codes of service. No correspondence received.

Treasurer's Report

We're in good shape financially. Geoff advised the two 2nd Quarter attendance fines have been paid. \$500 was paid in advance for the Installation Dinner Dance this December.

Vice President's Report

Prospective Members:

Jim King of Tile Medic, a former member

of the San Gabriel Chapter has joined as a reinstated IPSSA member. We have another prospective member who found out about us through the internet.

Chapter Supporters:

Renewal is due from Pool Safe and Fred Walker is processing the payment.

Speakers:

Fred Walker (Pool Safe) in September. Charlie Smith of Protect-a-Child Fence, the Better Business Bureau and other invited potential Chapter Supporters may speak in upcoming months.

President's Report

The Standing Rules Committee will update Standing Rules to address the change in employee member processing that was approved in July. The approved motion, by Nelson Groff to screen potential Chapter Supporters will also be updated and a process for Board review of Chapter Supporter problems will be addressed.

The Mentoring Program was adopted as a voluntary program, that the Chapter will facilitate and encourage.

Paul will work to enhance the Chapter Supporter list on page 2 of the Skimmer to group similar Supporter types, effective next month.

Paul will also check the online water safety brochure, which Jim Bradbury had trouble downloading.

The Region 7 Board meeting was not attended by our Chapter and Jim will find out what we missed.

COMMITTEE REPORTS

Sick Leave/Manufacturers Rebate Entertainment

There are 20 Padres tickets left for the 9/4 game and will be on sale at the R7 Picnic.

Blood Drive

Saturday, Sept. 18. Meet at DZ Akins, (I-8 at 70th Street) at 8:00 a.m. - free breakfast.

Water Safety Committee

The Committee will distribute WaterWatcher tags and brochures at an event this Saturday at the Pt. Loma Credit Union in Kearney Mesa.

Continuing Education

No Other Reports

Unfinished/Old Business

New Business

It was decided to donate 2 Padres tickets to the Silent Auction at Saturday's R7 Picnic.

Our Annual Dinner received more money than needed from Chapter Supporters.

The Board voted to donate \$500 to the Region 7 Emergency Fund, which was reduced by payments made to R7 members due to Wildfire impacts. We thank our generous Chapter Supporters. Meeting adjourned: 9:50 pm

**Welcome,
New
Member
Jim King
of
Tile Medic**



Tile Medic
Jim King
ph: 619-445-1034
fax: 619-445-1050
e-mail: tilemedic@earthlink.net

Quality repair work ♦ Specializing in Pools & Spas:

- ♦ Tile
- ♦ Coping
- ♦ Mastic
- ♦ Flagstone
- ♦ Floors
- ♦ Kitchens
- ♦ Bathrooms
- ♦ Countertops

No Job TOO Small

**IPSSA SAN DIEGO NIGHT AT PETCO PARK
COME JOIN US, SATURDAY SEPTEMBER 4TH, 7PM. AS THE
PADRES BATTLE THE ROCKIES.**



**Pay tribute to #19 during the Tony Gwynn jersey retirement ceremony and root the home team on to a National League crown. This game is sold out, but IPSSA has 25, make that 18 good seat still available - act now!!!
Tickets will be for sale at the Region 7 Picnic.
Section 306, \$18 each**

