



The SKIMMER



San Diego Chapter Monthly Newsletter – December 2003

Next General Meeting: Jan. 21st, 7p, Quality Inn, Mission Room – Mission Valley, 875 Hotel Circle

Holiday Installation Dinner Dance, Dec. 19th, Admiral Baker 6:30pm

RSVP to Mike Anderson 619-589-8848, ASAP – Join us for a Great Evening!

Region 7 Table Top Show, Sat. Jan. 17th, Sheraton Four Points, Aero Dr

Calendar

Dec. 19, Annual Installation Dinner

6:30p Admiral Baker, Mission Gorge

Jan. 7, Chapter Board Meeting

7:00p Location TBA

Jan. 17, Region 7 Table Top Show

9a-4p Sheraton Four Points, Aero Dr

Seminars 9a-1p, Show Floor 1p-4p

Jan. 21, General Meeting

7:00p Quality Inn, Mission Valley

General Meeting-Nov 19, 03

Called to order 7:12 pm. There were 33 members and 15 guests.

Introduction of Guests

David Courey of PS 2000, Brandon Chase of SunChaser, Ray Quidort, Jerry Frazier, Robin Benitez and David of Abcana, John Gros of Mutual of Omaha, Giorgio Qunitero of Aquatic Renovation, Jerry Soncrant of Zodiac, Bob Catalano of Oreq and Stacy of Son Energy plus prospective members John Mehki, Ken Lamborn,

Jeff Kwieraga and Terry Wendt.

Guest Speakers –

Ray Quidort of Abcana, who was joined by Jerry, Robin and David, thanked the chapter for support and advised members of numerous other products they carry.

Abcana also can provide drop off of carboys, etc. at your commercial accounts as well as deliver chemicals to your home and/or place of business. Bob Catalano of Oreq described his

- Minutes continued on Page 3 -

IPSSA – San Diego Chapter - www.ipssasandiego.com/members

Board of Officers

President	John Nichol	619-582-0227	6985 Carthage St., San Diego 92120
V.P. & Incoming Pres.	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Incoming V.P.	David Jaszczak	619-224-4058	PO BOX 70182, San Diego 92167
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	Jon Rumble	760-753-5493	1139 Stratford Dr., Encinitas 92024

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	Tom Gharib	619-579-7655	PO BOX 13106, El Cajon 92020
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Peat Burke	619-463-0241	
Blood Drive	John Silcox	858-467-0507	
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
Public Relations	Terry Bussard	619-593-7436	
Grievance	Bill Peck	858-673-8556	
Water Safety	John Silcox	858-467-0507	
Region 7 Director	Mike Gregg	619-224-3863	

IPSSA Corporate

Info. Vickie Lester 888-360-9505
FAX 888-368-0432
Address: PO BOX 15828
Long Beach CA 90815-0828

Billing/Benevolent

Roberta Rohwedder 888-391-6012
FAX 888-391-6203

Arrow Insurance

Ray Arousty 800-833-3433
805-497-8600

IPSSA San Diego - Chapter Supporters (Updated 11/14/03)

Contact	Company	Address	Phone
Robin Benitez	Abcana Industries - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	Advanced Surface Restoration Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	ALLTEC Pools – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Daniel Charland americanleakdetection.com	American Leak Detection Electronic Leak Detection & Repair	864 N Second PMB #173 El Cajon CA 92021	619-233-LEAK(5325) 619-442-6551 fax
Mark Qunitero	Aquatic Renovation – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	BIODEX – Superior Line of Pool and /Spa Chemical Products	7720 E. Redford Rd Scottsdale AZ 85260	480-991-3477 480-991-5777 fax
Richard Smith	Blue Moon Pools – Plaster, tile, coping, brick/concrete, equip, plmbg	8606 Argent St. "H" Santee CA 92071	619-258-7665 619-258-6383fax
Tony Ruf	BriteTile Pool/Spa Remodeling Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Tim Splinter cheyennepools.com	Cheyenne Pools – Complete remodels, new construction, repairs	10601 TierrasantaBl#330 San Diego CA 92124	858-279-0588
Oscar Dike	Fiberkote – Fiberglass coatings for Pools, Spas, Fountains, Ponds	1905 Redwing San Marcos CA 92069	760-746-6594, 888-526-5683 760-746-6781fax
Tom Cox gardnerpoolplastering.com	Gardner Pool Plastering –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	Hallmark Pools And Spas Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O'Brien poolspacare.com	Advantis Technologies - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Ray J. Vendetti mutualofomaha.com	Mutual of Omaha – Products for Education, Retirement, Insurance	1011Camino del Rio So. San Diego CA 92108	619-260-5551 858-260-3601fax
Michael Mamula	National Leak Detection – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinman nelsonitepoolanddeck.com	Nelsonite – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	Nu Way Spa Products Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	Poolsafe Cover Systems – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
David Courey poolsurfacing2000.com	Pool Surfacing 2000 – Exclusive 5 Stage Fiberglass Laminate process	8606 Argent St, Unit C Santee CA 92071	858-273-9398 619-237-2729fax
Mark Lane aosmithmotors.com	AO Smith/Century Motors – All Copper, Standard & High Efficiency	26212 Dimension Dr Lake Forest CA 92630	800-543-9450 X2718
Aida Velazquez sdge.com	SDG&E – Rebate Partner with IPSSA to lower energy use & cost	8335 Century Park Ct San Diego CA 92123	858-654-6401
Brandon Chase	Sunchaser, Inc. Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
Jim Mahoney suntrek.net	Suntrek Solar – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	Underwater Unlimitd –Rust spots, Rebar, Cracks, Drain replacement	10767 Caminito Bravura San Diego CA 92108	800-427-8393 760-632-1822
Billy Howse Watermaid-sd.com	Watermaid – Salt water systems, increase profits/customer satisfaction	6161 El Cajon Bl #520 San Diego CA 92115	619-583-2357

Continued from Page 1

products, which are available at Abcana. Jerry Soncrant of Zodiac spoke about his products, including the Barracuda and advised a new model will be out shortly. Stacy of Son Energy described their products and referral program.

Secretary's Report

Minutes were approved. No correspondence received.

Treasurer's Report

We're in good shape financially and the report is in the Skimmer.

Vice President's Report

Prospective members- Jeff Kwieraga and Terry Wendt are at their third meetings tonight and will take the test at the next Board meeting. Laval Walker could not make it tonight and will be ready for approval at the next general meeting. John Mehke of Aqua Pool Services was voted in as a member tonight. John, an ex UPA member, serves about 120 accounts in Pacific Beach, La Jolla, Rancho Santa Fe, Bonita and Del Mar. He was voted in after it was clarified that he was not doing all 120 pools himself, but has the help of another of our members.

Chapter Supporters – Watermaid of San Diego has become a Chapter Supporter. Jim is awaiting payment from a few current supporters.

Speakers – See speakers on page 1.

President's Report

John Nichol told everyone to stay until the end of the meeting as we had great raffle prizes, including those from Abcana.

John advised that Rich Hardy of the SD Metro Chapter was elected as the Region 7 B. K. Taylor Award winner. John Nichol and Paul Grimes did vote for Peat Burke, who was the runner-up this year.

We will be at the Quality Resort again in 2004. We'd like to bring in food, but it is not allowed. If anyone has a suggestion for a new location for 2005, please advise the Board.

The CPR classes will be held at the Foothills United Methodist Church, 4031 Avacado Bl, La Mesa – Dec. 6th

to renew and Dec. 13 for the full course – the chapter is paying for these classes.

UPDATE : renew course rescheduled to 12/13 and the new class is cancelled.

The Board has had to review several fines as members have asked for leniency. The Board does not want to fine anyone and understands that members may not be able to attend specific meetings. However, we have Standing Rules and adhere to these rules in the vast majority of cases. If you cannot make a meeting please call in advance and you won't put the Board in a position to assess the fine.

Additionally, if you are fined, get your checks into Geoff by the date requested in the fine letter or you will be liable to receive an increased fine.

AJ Wilson, who had been recently fined, asked to speak and highlighted all the important work he does for our industry, which can take him out of town. AJ did understand the Board's position on the Standing Rules, since he did not call in advance, and has sent a check for his fine.

Committee Reports

Entertainment

Mike Anderson advised that our Holiday Party will be on Friday, December 19th at the Admiral Baker Club (same as last year). It will be the same format of Casino Night and Mark Lucas' band BanDiego will play and the new Board will be installed.

\$9,000 goes to this party, so please attend and enjoy the food, fun, gifts, friendship and a complimentary wine bar with wines chosen by our wine connoisseur, President John Nichol. Check-ins starts at 6:30 with hors d'oeuvres at 7 and dinner at 8. Casino Night will go throughout the evening. Please RSVP to Mike Anderson at 619-589-8848. See enclosed flyer.

Sick Leave

Jim Hines advised that Dee Eakright is having follow-up surgery and will be out next week for 6 to 8 weeks. Roughly 25 pool assignments have been dropped at Superior San Diego.

Ladd Carlson was discussed as to his health as he has missed recent meetings, but it was believed he is OK, but has the

flu tonight.

Manufacturer's Rebate

Jon McArthur gave the membership until the end of November to submit invoices. The supply houses seem unable or unwilling to provide printouts that we can use to provide manufacturers the number of units we purchase as a group.

Jon said that he was not sure if the manufacturers will participate in 2004.

Blood Drive

John Silcox asked member to help save a life by donating blood. The next Blood Drive will be this Saturday, Nov. 22nd. Meet at DZ Akins at 70th St. at 8am – Free Breakfast. If you can't make it to the Blood Drive, you can donate at any San Diego Blood Bank and our donation code is IPSA.

Chapter Advisor - Product Testing Grievance

Bill Peck reported that SDG&E has closed the 2003 program and is in the process of approving the same program for 2004.

Cont. Education

Water Safety

Region 7 Report

Regional Director Mike Gregg gave a report on the recent BORD meeting, where the \$3 per month for 3 year emergency fund proposal passed as did a \$1 increase per month. Mike represented the region and our chapter by voting NO on both increases.

The new Strategic Plan is being produced and Mike said it has good points and we all should read it when published.

Mike was pushing for increased training and working with manufacturers during his tenure on the BORD. Mike was in New Orleans for the NSPI show and found that many attendees did not know of IPSSA. The next BORD meeting, Mike's last, is Feb. 6. Javier Payan is the new Region 7 Director.

Public Relations

Unfinished Business

- Continued on Page 4 -

San Diego Chapter Financial Report – Nov. 1 – Nov. 30, 2003

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	10122.18		Bank charges		
Savings Acct. (Educ.)	6252.73	16,374.91	Education		
			Guy Muto & SPEC	200.00	
Cash Receipts			Donation, Other		
Dues collected by IPSSA	1756.00		Door prizes Awards	25.00	
Dues Collected directly			Hall Rental	250.00	
Chapter Supporters	750.00*		Newsletter	571.32	
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Install. Dinner/Dance			- Chapter Board	280.00	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- BORD (Installation Dinner)		
Fines: - H2O Chemistry - Mandatory meeting - Attendance - Blue Card	450.00		Office expense: Printing/Copies Phone Postage & Copies Misc. (Checks)	18.82	
New Member			Social Activities		
General Meeting Dinner Donations			- Entertainment Installation Dinner down payment	2691.79	
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Comte (Pool Store)			- Other (Water Safety Committee)	136.15	
Total Income in Month		2956.00	Total Expenses in Month		4273.08
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	8805.10	
*Included \$500 gift from Abcana			Savings Acct. (Educ)	6252.73	15,057.83

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ Date _____

Company Name: _____

Address: _____

City: _____ Zip: _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ Cost: \$ _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.

Continued from Page 3

Old Business

New Business

Jon McArthur reported that the Table Top show will be on Sat. Jan. 17 from 9am to 4 pm at the Sheraton Four Points on Aero Drive.

Seminars from 9 to 1 and the show is from 1 to 4 pm. Flyers will be in the December Skimmer. *(enclosed)*

Good of the Order

Bob Fowler thanked Ray of Abcana for the generous gifts. He advised

members to take time off in the Winter – take paid vacations and advise your customers in advance.

Raffle

Mark Overman won the \$400 door prize (including \$350 rollover). Since Mark was not present, **the door prize will roll over to a whopping \$450 for our January meeting.**

Paul Grimes, \$25

Abcana donated scooters were won by Mike Lewis and Mike Anderson.

Meeting adjourned: 8:55pm

Board Meeting –Dec 3, 2003

Called to Order: 8:30 p.m.

Attending - John Nichol, Jim Bradbury, Geoff Conradi, Paul Grimes, Jon Rumble and Mike Anderson.

Secretary's Report

No correspondence received. Paul will correct addresses for two new members who's Skimmers were returned by the U.S. Postal Service.

Continued on Page 5

Holiday Installation Dinner Dance, Dec. 19th, Admiral Baker 6:30pm

RSVP to Mike Anderson 619-589-8848, ASAP – Join us for a *Great Evening!*

Region 7 Table Top Show, Sat. Jan. 17th, Sheraton Four Points, Aero Dr

Continued from page 4

Treasurer's Report

We're in good shape financially. We've received all fines that were assessed for the Mandatory meeting and 4th Quarter attendance. The vast majority of the Installation dinner costs have been paid.

Vice President's Report

Lavalle Walker, Jeff Knieraga and Terry Wendt have attended their third meeting and will take the test prior to the January meeting. Ken Landborne has attended two meetings.

Jim has a couple of Chapter Supporter that need to renew. He's hoping Zodiak & Son Energy will sign up. Speakers for the January meeting are not finalized, but probably will be Chapter Supporters.

President's Report

John Nichol received a letter (with included check) from A.J. Wilson regarding his quarterly fine. A.J. had previously appealed the fine as he was attending an out-of-town pool industry meeting. While the Board understands A.J.'s extraordinary contribution to IPSSA and the industry, the decision to not waive the fine was in-line with Board policy to require prior notice to be excused. We would like to thank A.J. for understanding in this matter and hope all members follow this policy. William Stapleton resigned from IPSSA.

The Quality Resort has been confirmed for all 2004 meetings except for the May dinner meeting, August and December.

Incoming President, Jim Bradbury and Treasurer, Geoff

Conradi will be attending the Leadership Seminar on February 7, 2004 in Newport Beach.

The Board approved a donation of \$1,000 to Eric Ray of the Temecula Chapter (formerly Escondido) and his family. Eric has been diagnosed with a serious disease, which is probably terminal and is in need.

COMMITTEE REPORTS

Sick Leave

Dee Eakright is out and there are no reports of problems with coverage.

Continued Education

The CPR re-certification class was rescheduled to Dec. 13th, Foothills Methodist Church, 4031 Avocado, El Cajon. The class for new CPR certifications was cancelled due to insufficient sign-ups. Tom Gharib will contact those who signed up for both classes.

Entertainment

Mike Anderson reported on the upcoming Installation Dinner, December 19 (see enclosed flyer). Mike expects RSVP's for about 90. The Casino, wine and snacks will be available when check-in starts at 6:30pm. John Nichol has chosen the wine selections. The band will start at 7 pm, followed by a buffet dinner from 8 to 9:30 pm. Fantastic gifts will be raffled off beginning at 11 pm for members and guests and the number of chips earned at the Casino will improve your chances for many prize drawings.

No Other Reports

Unfinished/Old/New Business

Meeting adjourned: 10:40 pm

Thank you, Abcana !

When the membership arrived for the November General meeting, there were two motorized scooters at the front of the room. Thinking that maybe a company had added them to their line of products, little did we know that Abcana was providing these scooters for our member raffle. Additionally, Ray, joined by fellow Abcana employees Jerry, Robin and David, handed the Board 10 envelopes for the member raffle and one envelope for the Chapter. The Chapter envelope contained a \$500 check and, after the raffle, members found that the 10 envelopes contained \$50 each. Wow!

The Board and Chapter as a whole thanks Abcana for these fantastic gifts coming into the Holiday Season.

Abcana is a recent Chapter Supporter that many of our members know from using their products. Abcana, known for fresh chemicals at great prices, has been adding new products to their line. The chemical line includes Jumbo tabs, Trichlor, Dichlor, Yellow Shock, algaecides, conditioner and D.E. Additionally, they now carry the Oreq line of pool cleaning equipment, testing kits, pool recreation equipment, Custom Cascade fountains and waterfalls plus ClearView dry chemicals and specialty liquid chemicals.

Once again, thank you Abcana for your generous gifts this Holiday Season.