



# The SKIMMER



**San Diego Chapter Monthly Newsletter – October 2003**

**General Meeting: Oct. 15th, 7p, Quality Inn, Mission Room – Mission Valley, 875 Hotel Circle So.**

**Oct. 15th - Annual Mandatory Meeting – Be There or Pay \$150!!**

**Door Prize at Oct. General Meeting is \$350 – be present win !**

**Board Elections & BK Taylor Award Winner Selection !!!!!**

## Calendar

**Oct. 15, 7 pm Annual Mandatory Meeting – Elections & BK Taylor**

Quality Inn, Mission Valley

**Oct. 28, 7 pm Region 7 Board**

Filippi's Pizza Grotto  
9969 Mira Mesa Bl – (east of I-15)

**Nov. 5, 7 pm Chapter Board**

Lamont St.Grill, 4445 Lamont, PacBeh

**Nov. 19, 7 pm General Meeting**

Quality Inn, Mission Valley

### General Meeting-Sep 17, 03

Called to order 7:10 pm. There were 59 members and 17 guests.

#### Introduction of Guests

*David Courey of PS 2000, Brandon Chase of SunChaser, Tony Ruf of BriteTile, Juhli Boyes of SCP San Diego, Mary Jane Raynub of Jacuzzi, Jerry Frazier and Ray Quidort of Abcana, Ray Vendetti and John Gross of Mutual of Omaha and prospective members Louis Annibali, Nick*

*Castillo, Greg Miller, John Mehki, Mark Dixon, Lavalley Walker, Jeff Knieraga and Ron Baker.*

#### Guest Speakers –

Ray Vendetti from Mutual of Omaha briefed members on their services and financial products. Mary Jane Raynub of Jacuzzi outlined changes in ownership and distribution location. Jerry Frazier joined Ray Quidort of Abcana in advising of products and prices. Brandon Chase of SunChaser

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**IPSSA – San Diego Chapter - [www.ipssasandiego.com/members](http://www.ipssasandiego.com/members)**

### Board of Officers

<b>President</b>	<b>John Nichol</b>	619-582-0227	6985 Carthage St., San Diego 92120
<b>Vice President</b>	<b>Jim Bradbury</b>	619-461-5316	PO BOX 19126, San Diego 92159
<b>Treasurer</b>	<b>Geoff Conradi</b>	619-575-0639	2341 Poipu Way, San Diego 92154
<b>Secretary</b>	<b>Paul Grimes</b>	619-223-4523	936 Moana Dr., San Diego 92106
<b>Past President</b>	<b>Jon Rumble</b>	760-753-5493	1139 Stratford Dr., Encinitas 92024

### Committee Representatives

<b>Sick Leave</b>	<b>Jim Hines</b>	619-462-1309	PO BOX 19935, San Diego 92159
	<b>Perry Mediate</b>	619-463-0097	1609 Penasco Rd., El Cajon 92019
<b>Continuing Educ.</b>	<b>Tom Gharib</b>	619-579-7655	PO BOX 13106, El Cajon 92020
<b>Manufacture Rebate</b>	<b>Jon McArthur</b>	619-464-0211	
<b>Insurance</b>	<b>Peat Burke</b>	619-463-0241	
<b>Blood Drive</b>	<b>John Silcox</b>	858-467-0507	
<b>Entertainment</b>	<b>Mike Anderson</b>	619-589-8848	
	<b>Ladd Carlson</b>	619-248-6888	
<b>Product Testing</b>	<b>Patrick Farrior</b>	619-465-9545	
<b>Public Relations</b>	<b>Terry Bussard</b>	619-593-7436	
<b>Grievance</b>	<b>Bill Peck</b>	858-673-8556	
<b>Water Safety</b>	<b>John Silcox</b>	858-467-0507	
<b>Region 7 Director</b>	<b>Mike Gregg</b>	619-224-3863	

#### IPSSA Corporate

**Info. Vickie Lester** 888-360-9505  
FAX 888-368-0432  
Address: PO BOX 15828  
Long Beach CA 90815-0828

#### Billing/Benevolent

**Roberta Rohwedder** 888-391-6012  
FAX 888-391-6203

#### Arrow Insurance

**Ray Arousty** 800-833-3433  
805-497-8600

**IPSSA San Diego - Chapter Supporters** (Updated 10/06/03)

<b>Contact</b>	<b>Company</b>	<b>Address</b>	<b>Phone</b>
Robin Benitez	<b>Abcana Industries</b> - Wholesale Pool Chemicals - Pickup & Delivery	545 W. Bradley Ave El Cajon CA 92020	619-444-9900 619-444-9804fax
Terry Van Arsdale advancedsurfacer.com	<b>Advanced Surface Restoration</b> Decks/Patios resurface, waterproof	2404 Deerpark Dr San Diego CA 92110	760-724-6666, 619-276-4444 619-274-6444 FAX
Kenny Lawson	<b>ALLTEC Pools</b> – Underwater specialist -rebar, cracks, light repair	1619 Hillcrest Ln Fallbrook CA 92028	760-731-9998
Daniel Charland americanleakdetection.com	<b>American Leak Detection</b> Electronic Leak Detection & Repair	864 N Second PMB #173 El Cajon CA 92021	619-233-LEAK(5325) 619-441-6551 fax
Mark Qunitero	<b>Aquatic Renovation</b> – Complete Renovations – plaster, tile, decks	8518 Hubbles Ln Santee CA 92071	619-447-0707,619-562-1642fax 619-896-8921 pager
Lori Brumagen bio-dex.com	<b>BIODEX</b> – Superior Line of Pool and /Spa Chemical Products	7720 E. Redford Rd Scottsdale AZ 85260	480-991-3477 480-991-5777 fax
Richard Smith	<b>Blue Moon Pools</b> – Plaster, tile, coping, brick/concrete, equip, plmbg	8606 Argent St. “H” Santee CA 92071	619-258-7665 619-258-6383fax
Tony Ruf	<b>BriteTile Pool/Spa Remodeling</b> Calcium removal, tile, deck-o-seal	PO BOX 99536 San Diego CA 92169	619-260-1896
Tim Splinter cheyennepools.com	<b>Cheyenne Pools</b> – Complete remodels, new construction, repairs	10601 TierrasantaBl#330 San Diego CA 92124	858-279-0588
Oscar Dike	<b>Fiberkote</b> – Fiberglass coatings for Pools, Spas, Fountains, Ponds	1905 Redwing San Marcos CA 92069	760-746-6594, 888-526-5683 760-746-6781fax
Tom Cox gardnerpoolplastering.com	<b>Gardner Pool Plastering</b> –Quality Plastering/Remodels since 1969	801 Gable Way El Cajon CA 92020	619-593-8880 619-593-8886fax
Mike Rice hallmarkpools.com	<b>Hallmark Pools And Spas</b> Custom Pool Builder/Remodeler	12580 Stowe Dr Poway CA 92064	858-391-3434,858-674-2405fax 858-674-7676store
Leigh O’Brien poolspace.com	<b>Advantis Technologies</b> - Applied Biochemists, Blue Devil Chemicals		800-258-4442,619-661-1818fax 888-452-7678 X358
Ray J. Vendetti mutualofomaha.com	<b>Mutual of Omaha</b> – Products for Education, Retirement, Insurance	1011Camino del Rio So. San Diego CA 92108	619-260-5551 858-260-3601fax
Michael Mamula	<b>National Leak Detection</b> – Finds leaks - Pools/Spas/Fountains/Ponds	PO BOX 624 Carlsbad CA 92018	760-931-8108
Steven Kleinman nelsonitepoolanddeck.com	<b>Nelsonite</b> – Easy and Affordable, Quality Pool & Deck Coatings	3150 E. Pico Bl Los Angeles CA 90023	800-544-1998 X413
Eric Lovig nuwayspacovers.com	<b>Nu Way Spa Products</b> Quality Spa Covers and Lifters	PO BOX 1547 Lakeside CA 92040	619-665-5056 619-938-9772fax
Fred Walker poolsafe.com	<b>Poolsafe Cover Systems</b> – New, Service All Systems, Replacement	1200 S. Escondido Bl Escondido CA 92025	800-376-6572
David Courey poolsurfacing2000.com	<b>Pool Surfacing 2000</b> – Exclusive 5 Stage Fiberglass Laminate process	8606 Argent St, Unit C Santee CA 92071	858-273-9398 619-237-2729fax
Mark Lane aosmithmotors.com	<b>AO Smith/Century Motors</b> – All Copper, Standard & High Efficiency	26212 Dimension Dr Lake Forest CA 92630	800-543-9450 X2718
Aida Velazquez sdge.com	<b>SDG&amp;E</b> – Rebate Partner with IPSSA to lower energy use & cost	8335 Century Park Ct San Diego CA 92123	858-654-6401
Brandon Chase	<b>Sunchaser, Inc.</b> Solar and Water Heating Specialist	10367 Palm Row Dr Lakeside CA 92040	619-390-5287
John Tryon suntrek.net	<b>Suntrek Solar</b> – Thermal-Solar Pool Heaters	120 N. Pacific #E-6 San Marcos CA 92069	800-292-7648 760-598-7185 fax/pager
Kevin Wallace	<b>Underwater Unlimitd</b> –Rust spots, Rebar, Cracks, Drain replacement	10767 Caminito Bravura San Diego CA 92108	800-427-8393 760-632-1822

thanked the chapter for supporting his business.

**Secretary's Report**

Minutes were approved after one correction. No correspondence received.

Paul Grimes asked for comments on the Chapter Info Sheet that was included in the Skimmer. Comments were positive.

NOTE: Due to errors in Chapter Supporter phone numbers on the Info Sheet a new card will be enclosed with the October Skimmer – **please destroy the old cards.** Paul passed out a corrected Chapter Supporter sheet. BK Taylor forms will be enclosed in the October Skimmer.

**Treasurer's Report**

We're in good shape financially and the report is in the Skimmer. Roberta asked that members complete or update their Member Beneficiary information.

**Vice President's Report**

Prospective members- the following members were voted in tonight after passing the test and attending three consecutive meetings:

Ron Baker, who has 60 pools throughout the SD area,

Louis Annibali, who has 36 pools (24 residential) in North County.

Note: Jim will work with Chuck Innskeep, who would have been voted in tonight, but was not in attendance. Greg Coon and Jim Bauer have both transferred from the East County chapter.

We also had Lavalley Walker, Nick Castillo, John Mehki and Jeff Foroga in attendance, who are pursuing membership.

Jim passed out several new member packets and MSDS folders and books. Chapter Supporters – We have received a renewal check from Mutual of Omaha AO Smith.

Speakers – Ray Vendetti from Mutual of Omaha, Mary Jane Raynub of Jacuzzi, Jerry Frazier & Ray Quidort of Abcana and Brandon Chase of SunChaser.

Jim Bradbury explained his bout with heart problems –after returning to work with a helper he fainted due to

changes in blood pressure medication. He's OK now and thanks everyone for their concern and help.

**President's Report**

John Nichol thanked Chapter Supporters PS 2000, American Leak Detection, Gardner Pool Plastering, Suntek Solar, SDG&E and Abcana for their extra help with the Region 7 Picnic.

**The October meeting is mandatory and missing it will cost you \$100. We will pick a BK Taylor Award winner and elect a new Board. Bring your nominations - we won't adjourn until we have a new Board.**

The B.O.R.D. is floating a \$2 per month increase plus a \$3 per month charge for three years to build a reserve fund of one year's operating capital due to concerns over potential insurance or legal challenges. While members reacted negatively, there were several good suggestions to increase revenue and trim costs. Region 7 Director Mike Gregg thought the \$3 fee made sense, as NSPI had to file bankruptcy. He also said the B.O.R.D. budget is tight and in the hole for at least 67 cents per month.

**Committee Reports**

**Entertainment**

**Sick Leave**

No one is out and Jim Hines will have updated sick points at the October meeting. If you need more Yellow Cards, contact Jim or Perry.

**Manufacturer's Rebate**

**Blood Drive**

The next Blood Drive will be this Saturday, Sept 20th. Meet at DZ Akins at 70<sup>th</sup> St. at 8am – Free Breakfast. We may decide to have the Nov. Blood Drive at the Chargers Blood Drive, Tues. 11/25 – John will see if we can get some press coverage for our Water Safety brochures/WaterWatcher tags.

**Chapter Advisor - Grievance**

**Product Testing**

Pat Farrior is testing electric use of two-speed pumps and will have a report in October. He mentioned that Intermatic makes a timer that will start at high-speed, then switch to low-speed.

**Cont. Education**

**Water Safety**

John Silcox has brochures available at no charge to members. There is room to

place your company information on the brochure, Recently another 1 year old drowned – our goal is to help prevent senseless drowning. It was mentioned that last month a girl was electrocuted and a non-metal shepherd's hook was not available. Fiberglass poles are special order items, but SCP will look into carrying them.

**Public Relations**

**Unfinished Business**

Geoff Conradi stated in reference to Stephen Heyer's comments last month that the by-laws require a financial review every two years.

**Old Business - New Business**

**Good of the Order**

Terry Bussard, who's son was present, mentioned he was turning 16 today and was only two when she started in the pool business. We sang Happy Birthday to Eric Brussard and Jim Bradbury.

**Raffle**

AJ Wilson won the \$300 door prize (including \$50 rollover). Since AJ was not present, **the door prize will roll over to a whopping \$350 for our October Mandatory meeting.**

Marc Stewart, \$25

**Meeting adjourned: 8:50pm**

**Board Meeting –Oct 1, 2003**

**Called to Order: 7:35 p.m.**

Attending - John Nichol, Jim Bradbury, Geoff Conradi, Paul Grimes and Jon Rumble.

**Secretary's Report**

No correspondence received. Paul will produce corrected copies of the Chapter Information Card and include them in the October Skimmer. There will also be a BK Taylor nomination form enclosed.

**Treasurer's Report**

We're in good shape financially. We've received 4 or 5 \$100 checks from pool suppliers/stores for our Safety brochure and Water Watcher tags. Unfortunately, we lost \$80 as we were unable to return some unused Padres tickets.

Due to an error, our Region 7 dues for the 4<sup>th</sup> quarter of 2002 were billed and paid this month.

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### San Diego Chapter Financial Report – Sept. 1 – Sept. 30, 2003

	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	8614.12		Bank charges		
Savings Acct. (Educ.)	6246.98	14,861.10	Donations:		
			Guy Muto & SPEC	200.00	
Cash Receipts			Region 7 Dues (includes 4 <sup>th</sup> Qtr 2002)	380.70	
Dues collected by IPSSA	1931.00		Door prizes Awards	25.00	
Dues Collected directly			Hall Rental	250.00	
Chapter Supporters	750.00		Newsletter	417.25	
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Install. Dinner/Dance			- Chapter Board	100.00	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- BORD (Installation Dinner)		
Fines: - H2O Chemistry			Office expense Supplies	117.60	
- Mandatory meeting			Phone	19.08	
- Attendance			Postage & Copies		
- Blue Card			Misc. (Checks)		
New Member	141.00		Social Activities (Water Safety Comte)		
General Meeting Dinner			- Entertainment		
Donations			Padres Tickets returned		
Water Watcher tags			- Blood Drive Breakfast		
Water Safety Comte (Pool Store)	100.00		- Other (Sick route committee)		
Total Income in Month		2922.00	Total Expenses in Month		1609.63
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	9926.49	
			Savings Acct. (Educ)	6246.98	16,173.47

### CONTINUING EDUCATION FUND APPLICATION

**Member Name:** \_\_\_\_\_ **Date** \_\_\_\_\_

**Company Name:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City:** \_\_\_\_\_ **Zip:** \_\_\_\_\_

**Course/Seminar/Program:** \_\_\_\_\_

**Course/Seminar/Program Date:** \_\_\_\_\_ **Cost: \$** \_\_\_\_\_

**Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.**

#### **Vice President's Report**

Nick Castillo passed the test and interview and will be up for membership in October as will Chuck Innskeep. John Mehki, Lavalle Walker, Jeff Knieraga and Terry Wendt are in the proceeding toward membership.

Mutual of Omaha, American Leak Detection and BIODEX renewed as Chapter Supporters and there are other companies up for renewal.

At the October meeting Ray Vendetti from Mutual of Omaha will offer a prize drawing. Bob Fowler's son, Mike will speak briefly about his goal of becoming an Eagle Scout.

#### **President's Report**

John asked Paul Grimes to make ballots for the October **Mandatory** meeting. Be there or you will pay a \$100 fine. We will discuss the BORD SWOT plan (enclosed).

**We will elect a new Board and BK Taylor Award winner before we**

**adjourn.** Please fill out your BK Taylor forms in advance. This Award is not a popularity contest and should go to a member who contributes to IPSSA, its members and the industry.

#### **COMMITTEE REPORTS**

##### **Continued Education**

CPR re-certifications are due in December - Contact John Gharib

##### **No Other Reports**

**Unfinished/Old/New Business**  
Meeting adjourned: 9:30 pm