



The SKIMMER



San Diego Chapter Monthly Newsletter – July 2003

General Meeting: July 16th, 7p, Quality Inn, Mission Room – Mission Valley, 875 Hotel Circle So.

Door Prize at July General Meeting is \$250 – be present to win

Blue Cards due by 7/16/03 – Get it in or be fined !!!!!

San Diego has a blood supply shortage—Join us Sat 7/19, DZ Akins, 8 am

Calendar

Jul. 16, 7 pm General Meeting
Quality Inn, Mission Valley

July 22, 7 pm Region 7 Board Meeting
Eva's Cantina, Mission Gorge Rd.

Aug. 3, 10am – 3 pm, Region 7 Picnic
De Anza Cove, Mission Bay

Aug 6, 7 pm Board Meeting
Location TBD

General Meeting-Jun 18, 03 Called to order 7:30 PM

There were 42 members and 9 guests.

Introduction of Guests

David Courey of PS 2000, Brandon Chase of SunChaser, Tony Ruf of BriteTile, Eric Lovig of NuWay, Fred Walker of Poolsafe, Juhli Boyes of SCP San Diego, and prospective members Louis Annibali, Nick Castillo, and Ron Baker.

Guest Speakers –

Fred Walker of Poolsafe and Juhli Boyes of SCP San Diego.

Secretary's Report

Minutes were approved after one correction. No correspondence received. Paul requests that address changes be sent to him as well as IPSSA Inc.

Treasurer's Report

We're in good shape financially and the report is in the Skimmer.

Vice President's Report

Prospective members- Ron Baker is at his second meeting tonight and his documents are in order. Jim Bauer, transferring from East County, has not provided the needed paperwork at this point. Nick Castillo is at his first meeting and dropped his information

at Superior. Chuck Innskeep has made three meetings, but is out-of-town on an emergency. He will call when back in town to arrange for the test and interview. Louis Annaboli is at his second meeting and everything is on-track with him.

Chapter supporters – We have received renewal checks from AO Smith, Hallmark and Cheyenne Pools. We have several other chapter supporters due for renewal in July. Jim has his eye on three more chapter supporters.

Speakers – Fred Walker tonight. Fred spoke of his safety covers, which now include the option of flush-mounted tracks for deck retrofits. He also mentioned that the new clutch system does not require sheer pins and keeps the cover from going sideways. Fred also spoke of this involvement in drowning prevention and that most drownings are toddlers. Pat Schuleites won a \$50 Brigantine gift certificate in a drawing of those who filled out Poolsafe referral forms.

Juhli Boyes of SCP San Diego briefly spoke, advising the membership that they have statement stuffers, toy stuffers and that they now sell spas. Additionally, SCP has a program called At Your Service Gold that can help market your business.

Jim Bradbury stated that we ran out of MSDS books, but Tom Gharib got more binders and books to replenish our supply.

President's Report

At the 5/17 Region 7 meeting Question and Answer sessions at chapter meetings were discussed.

Several chapters find these helpful and use different formats to receive questions. Tonight, discussion centered around how often we would have a Q&A session, announcing subjects to be discussed and how to receive questions. John Nichol brought up the topic of employee members and the fact that we charge the full member fee, unlike other chapters. After limited discussion that did not seem to have strong member opinions, this item will be decided by the Board.

As an offshoot of the employee-member fee structure item, participation of employee-members in the Sick Leave program was also discussed. The Board may discuss this as part of the employee-member cost issue.

BK Taylor nominations are due soon and John asked members to start thinking of nominees as well as nominees for the new Board for the October election date.

John Nichol brought up the fact that customers are checking equipment prices and quotes from the Internet that can be at or lower than our costs. While this will continue to happen, we must stress that we offer better service, don't usually charge for shipping and that some of the prices they find may be regional and not available in San Diego. It was also mentioned that some resellers are selling at low prices to get volume discounts or Cash back point program benefits.

Committee Reports

Entertainment

Ladd Carlson is back and spoke to thank those who covered his pools. The Region 7 Picnic is coming up soon and

IPSSA – San Diego Chapter

Board of Officers

President	John Nichol	619-582-0227	6985 Carthage St., San Diego 92120
Vice President	Jim Bradbury	619-461-5316	PO BOX 19126, San Diego 92159
Treasurer	Geoff Conradi	619-575-0639	2341 Poipu Way, San Diego 92154
Secretary	Paul Grimes	619-223-4523	936 Moana Dr., San Diego 92106
Past President	Jon Rumble	760-753-5493	1139 Stratford Dr., Encinitas 92024

Committee Representatives

Sick Leave	Jim Hines	619-462-1309	PO BOX 19935, San Diego 92159
	Perry Mediate	619-463-0097	1609 Penasco Rd., El Cajon 92019
Continuing Educ.	Tom Gharib	619-579-7655	PO BOX 13106, El Cajon 92020
Manufacture Rebate	Jon McArthur	619-464-0211	
Insurance	Peat Burke	619-463-0241	
Blood Drive	John Silcox	858-467-0507	
Entertainment	Mike Anderson	619-589-8848	
	Ladd Carlson	619-248-6888	
Product Testing	Patrick Farrior	619-465-9545	
Public Relations	Terry Bussard	619-593-7436	
Grievance	Bill Peck	858-673-8556	
Region 7 Director	Mike Gregg	619-224-3863	

IPSSA Corporate

Info. Vickie Lester 888-360-9505
 FAX 888-368-0432
Address: PO BOX 15828
 Long Beach CA 90815-0828

Billing/Benevolent

Roberta Rohwedder 888-391-6012
 FAX 888-391-6203

Arrow Insurance

Ray Arousty 800-833-3433
 805-497-8600

Clip Here & Save

Chapter Supporters

Abcana Industries, Robin Benitez, Office Mgr.	619-444-9900, 619-444-9804FAX
Alltec Pools - Kenny Lawson	760-731-9998
American Leak Detection - Daniel Charland	619-233-LEAK(5325)
Aquatic Renovation – Mark Quintero	619-447-0707, 619-562-1642FAX, 619-896-8921 pager
BIODEX - Lori Brumagen	480-991-3477
Blue Moon Pools, Inc., Richard Smith	619-258-7665, 619-258-6383FAX
Brite Tile – Tony Ruf	619-260-1896
Cheyenne Pools - Tim Splinter	858-279-0588
Fiberkote Fiberglass Coatings - Oscar Dike	760-746-6594, 888-526-5683, 760-746-6781 FAX
Gardner Pool Plastering – Tom Cox	619-593-8880, 619-593-8886 FAX
Hallmark Pools - Mike Rice	619-987-8627, 858-674-7676 Store, 858-674-2405FAX
Advantis Technologies - Leigh O'Brien	800-258-4442, 619-661-1818 FAX
Mutual of Omaha – Thane Williams	619-260-5551, 858-453-0728 FAX
National Leak Detection - Michael Mamula	760-931-8108
Nelsonite Pool/Deck Coatings, Steven Kleinman	800-544-1998 X413
Nu Way Spa Products, Eric Lovig	619-665-5056, 619-938-9772 FAX
Poolsafe Cover Systems - Fred Walker	800-376-6572
Pool Surfacing 2000 - David Courey	858-273-9398
A. O. Smith Pool/Spa Motors – Mark R. Lane	800-543-9450 X2718
SDG&E - Mary Bushey	858-654-6401
Sunchaser - Brandon Chase	619-390-5287, 619-910-3177 pager
Suntrek - John Tryon	800-292-7648, 760-598-7185FAX pager
Underwater Unlimited –Kevin Wallace	800-427-8393, 760-632-1822



the Installation Dinner Dance is on the horizon.

Sick Leave

Jim Hines reports that Ladd Carlson is back to work. Yellow cards are due, please drop them at Superior San Diego or mail them to Jim Hines. Blue Cards are due at or before the July General Meeting. Please fill out legibly. Jim also requested members to have the Yellow cards up to date.

Manufacturer's Rebate

Blood Drive

Next Blood Drive will be Saturday, July 19th.

Editor's note: PLEASE NOTE THAT THE SAN DIEGO REGION IS IN A CRITICAL BLOOD SHORTAGE, WITH LESS THAN A ONE DAY SUPPLY. PLEASE JOIN US .

Meet at DZ Akins at 70th St. at 8am – Free Breakfast.

Chapter Advisor

Peat has received three calls in the past month on plaster problems.

Grievance

Bill Peck spoke of the SDG&E rebate program stating that the power cut by 50% is unreasonable as well as the demand to reduce pump hours by 2. The two-speed program is OK.

Product Testing

Cont. Education

Public Rel – Drowning Prevention

Unfinished Business

Jon McArthur reported that the Sick Leave Coverage Program Boundary committee had met before the meeting to discuss the issue. The committee wants to at least establish indisputable

boundaries for the membership to vote on. Additionally, the committee is looking into the Zip codes on the north and east sides of our coverage area to see who serves those areas and if the boundaries should be changed. The committee is scheduled to have another meeting in July.

Old Business

New Business

AJ Wilson spoke regarding the NSPI survey that asked reasons why pool service people don't like pool builders and visa versa. NSPI is encouraged to see that builders realize our problems and will continue to work this issue.

Good of the Order

Sell yourself first – you will gain the business if you convince the buyer that you are friendly and confident.

Raffle

Patrick Nevin won the \$200 door prize (including \$50 rollover). Since Patrick was not present, **the door prize will roll over to a whopping \$250 in July.**

Bob Reed, \$25

Meeting adjourned: 8:35p

Board Meeting –Jul 2, 2003

Called to Order: 8:25 p.m.

Attending: John Nichol, Geoff Conradi, Paul Grimes and Jon Rumble.

Secretary's Report

No correspondence received. The IPSSA San Diego website will soon have drowning prevention information at www.ipssasandiego.com.

Treasurer's Report

While we're in good shape financially.

Geoff distributed the monthly financial results (see Skimmer).

Vice President's Report

Jim Bradbury was unable to attend as his office had been burglarized that day.

However, the prospective members are in process and we have received no current inquiries about transferring to our Chapter.

Jim had advised the Board that Abcana is now a Chapter Supporter. Their ad is in the July Skimmer along with some pricing information on their products.

President's Report

The October mandatory meeting is in sight and we need to prepare for the BK Taylor Award as the changing of officers for 2004.

COMMITTEE REPORTS

Sick Leave:

Ladd Carlson had a setback and is being covered again by the same members. He had pneumonia and was in the hospital a few days. His return date is not known.

Blood Drive:

Sat. July 18th – 8am – DZ Akins - Free Breakfast.

Entertainment

The Region Seven Picnic is August 3rd at DeAnza Cove in Mission Bay. Please take advantage of this fun event and maybe you'll win a prize.

No Other Reports

No Unfinished/Old/New Business

Meeting adjourned: 10:15 pm

ABCANA INDUSTRIES SPECIALS

CLEAR VIEW 100# CONDITIONER \$ 45.97

CLEAR VIEW: 50# 3" TABS 59.95

AB-CHEM: 90# 3" TABS 108.64

DE 50# / \$8.23, 25# / \$4.28, 10# / \$2.65

NEW CHAPTER SUPPORTER

IPSSA San Diego Chapter Monthly Income Expense For June 2003 (6/1/03 – 6/30/03)

<u>Income Description</u>	<u>Detail</u>	<u>Total</u>	<u>Expense Description</u>	<u>Detail</u>	<u>Total</u>
Cash on Hand (Beg. Bal.)			Cash Disbursements		
Checking Acct.	7066.44		Bank charges		
Savings Acct. (Educ.)	6237.41	13303.85	Donations:		
			Guy Muto & SPEC	200.00	
Cash Receipts			Region 7 Dues		
Dues collected by IPSSA	1823.00		Door prizes Awards	25.00	
Dues Collected directly			Hall Rental	250.00	
Chapter Supporters	1000.00		Newsletter	101.47	
Initiation fees			Legal/Professional Computer consulting	100.00	
Interest earned			Meeting expense:		
Rebate Program			- General		
Install. Dinner/Dance			- Chapter Board	138.29	
Picnic			- Regional Dues		
Other –H2O Watcher Tags			- BORD (Installation Dinner)		
Fines: - H2O Chemistry			Office expense Supplies		
- Mandatory meeting			Phone	18.47	
- Attendance			Postage & Copies	174.65	
- Blue Card			Misc. (Checks)		
New Member			Social Activities (Water Safety Comte)		
General Meeting Dinner			- Entertainment	(110.00)	
Donations			Padres Tickets returned		
Water Watcher tags	52.50		- Blood Drive Breakfast		
			- Other (Sick route committee)	40.17	
Total Income in Month		2875.50	Total Expenses in Month		1937.45
			Cash on Hand (Ending Balance)		-----
			Checking Acct.	9003.89	
			Savings Acct. (Educ)	6237.41	15241.30

CONTINUING EDUCATION FUND APPLICATION

Member Name: _____ **Date** _____

Company Name: _____

Address: _____

City: _____ **Zip:** _____

Course/Seminar/Program: _____

Course/Seminar/Program Date: _____ **Cost: \$** _____

Note: The Education Committee Chairperson (ECC) must receive Application within 30 days of course completion. Receipt or proof of attendance must be submitted to ECC before reimbursement will be made.