



Region 7 Review

A monthly publication for the members of IPSSA, Inc. – Region 7

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May 2002

IPSSA, INC. REGION 7

Board Officers

Mike Gregg, Incoming Region Director
(619) 224-3863
Brian Davis, Region Treasurer
Don Wall, Region Secretary

Director's Corner

We had an interesting Region 7 meeting in April. Next time I hope to have an interesting, but SHORTER meeting. Jeff and I are researching a different location for the July 23 meeting. Watch this newsletter for the new location. It is good to report that the majority of you were represented by the president and another representative. Keep up the good work!

If you are on line, look on the IPSSA website (www.ipssa.com) for products that are available from the company store for members. They are considering manufacturing magnetic door and tailgate banners that will have the IPSSA logo and your company name. This website was to be available sometime this month.

Be sure to let me know if you have any concerns that you would like me to bring up at the next BORD meeting on June 22. I appreciate your continued support and will continue to work hard to deserve it.

Congrats!

Welcome New Members! *East County: Greg Miller, Mike Said.*
Water Chem certification *East County: Geoff Matthews.*

Postage going up again

Effective 6/30/02, first class postage will be 37¢, additional ounces 23¢, and postcards 23¢. Details, www.usps.com

Board Meeting Notes –

IPSSA, Inc. – Region 7

Tuesday, April 23, 2002

Treasurer's Report: Brian Davis -- as of 4/23/02, checking account balance was \$1,524.14, savings \$5,629.21, Picnic Account \$5,621.71, and CDs \$7,432.42. Will check balance in Emergency Fund.

Benevolent/Region Emergency Fund Report: Ray Duchene -- since January 1, 2002 there have been four deaths in IPSSA Inc., none in R7; each spouse has received \$2,000. Balance is \$33,941.72, with \$23,956.29 available for distribution.

NSPI Liaison Report: A. J. Wilson - NSPI held its region meeting 3/15, with the Strategic Planning Committee meeting the night before. NSPI is working on ways to increase membership and align itself more with IPSSA. NSPI members are mostly pool builders, and IPSSA members are more service oriented, so they are not really in competition and can work better together than separately. Pool builders and service techs are starting to listen to each other. NSPI plans to offer the TECH I & II courses at the WPSS and PIE trade shows. Next region meeting 6/13 - 14 in the Sacramento area. NSPI San Diego chapter met 4/9; next meeting 5/14.

SDG&E: Mary M. Bushy, SDG&E rep - statewide rebate program in 2001 was a huge success. SDG&E paid \$1.5 million in rebates; 5,000 pump conversions, and 15,000 changed time of day for pool pumps. Obviously, the pool industry played a huge part in the success, and she commended IPSSA for its help. The SDG&E program would not have worked without the help of the pool industry, a great group of professionals.

This year's program, effective 4/1/02, will be vastly different -- rebates to single family dwellings, \$100 on single-speed pumps, \$250 on two-speed pumps. Spas included only if they are on the same system as the pool pump. Mary

Calendar of Events

- **NSPI San Diego Chapter Meeting**, Tues., May 14, 5 pm, Karl Strauss.
- **CPR Certification Course**, Sat., May 18, 10 am - 2 pm, Bostonia Recreation Center (619-441-1670), 1049 Bostonia St., El Cajon, CA. Course fee \$15. **Call Bert Vexland**, (619) 445-7887, to register.
- **B.O.R.D. Meeting**, Sat., June 22, Embassy Suites LAX - South, El Segundo, (310) 640-3600.
- **R7 Board Meeting**, Tues., July 23, 7:00 p.m. Location TBA.
- **B.O.R.D. Meeting**, Sat., Aug. 10, Embassy Suites LAX - South, El Segundo, (310) 640-3600.
- **R7 Picnic**, Sun., Aug. 18, Mission Bay. Theme, "Stars and Stripes Forever."

will try to visit all R7 chapters to explain the program and how to fill out the application forms. Willing to set up conference calls to answer questions. Get forms on SDG&E's web site.

Needs feedback from R7 on energy demands for two-speed pumps. Studies so far indicates that running them at the lower speed, even for longer periods of time, *does* reduce energy. Energy rates going up this summer for small businesses, some residential customers. Mary is available 5:30 -6:00 a.m., after 7:00 p.m. at (858) 654-6401.

Emergency Fund: Rick Bishop - the purpose of the Emergency Fund is to provide financial assistance to individuals in the pool industry who are in need due to illness, accident, death, or serious misfortune. Sources of money to the Fund are: 25% of the monthly Region dues, donations from individuals and chapters, and R7-sponsored fundraisers, such as the Silent Auction held at the annual R7 picnic. Rick Bishop asked for donations of used pool items for this year's Silent Auction and requested other ideas to raise money for the Fund.

A. J. Wilson pointed out that because IPSSA is a non-profit organization, it is not allowed to accu-

multate too much money in the Fund; there is a cap of \$10,000. Rick said that according to the CPA for IPSSA, Inc., there is no reason to have a cap as long as we don't limit the funds to just IPSSA members. Motion carried to remove the \$10,000 cap from the Emergency Fund.

Kids' Bikes: John Baldwin -- for 30 years a man in National City has been collecting and refurbishing old bicycles and skateboards to distribute to needy kids during the Christmas season. He has non-profit status. John proposed that R7 members do a one-month bike drive during the month of June. Superior Pools San Diego has agreed to store the donated bikes for delivery to the man in National City. It was suggested the other Superior sites in El Cajon and Escondido be used as drop-off points; the bikes can then be delivered to National City.

John will prepare a flyer for **Nancy Gillespie** to include in the R7 newsletter; members can then copy the flyer and disseminate to their customers. To get the word out, perhaps we can get media coverage. John has a video about the man; he will make copies for vendors to play in their stores. The man can handle 200 bikes, prefers bikes 26" and under.

Picnic Report: Don Wall has scheduled the annual R7 picnic for Sunday, 8/18/02 at Mission Bay Park. Theme - "Stars and Stripes Forever."

Director's Report:

1. 4/12/02 BORD Meeting -- **Mike Gregg** -- BORD passed a resolution requiring employees to also be water chem certified. Our insurance rates reflect what we and our employees do; if our employees know as much as we do, we are in better shape.

2. Water Watcher Tag Program -- **Jon Rumble**, SD chapter, is working to promote the tags. Jon is getting developers and pool builders to purchase them, and he is working with the PTA. A Safe Kids Coalition rep was recently on TV and mentioned the tags and IPSSA.

Motion carried to give **A. J. Wilson** 1,000 tags to distribute at his booth at a 5/23 trade show to get the tags into the hands of the public to educate them; any tags remaining will be returned to R7.

3. Social Chairman (previously **Don Wall**) -- Nominations are needed for Social Chairman.

4. Swimming Pool Regulations -- The Department of Health Services is revising the existing swimming pool regulations. If you want a copy of the draft revisions, contact **Mike Gregg**, and he will e-mail a copy to you.

Chapter Reports:

Carlsbad Doug Hausman -- Guest speaker from Polaris at the April meeting. Next meeting 5/15. New meeting site is Coco's Restaurant at El Camino Real and Hwy. 78 in Carlsbad. No problems with Sick Route coverage. Membership -- one new member.

East County Geoff Matthews -- Guest speakers -- **Rob Blake**, Blake Sales, 4/16 (attendance 30); **Troy**, Performance Solar, 5/21; **Mike**, Sales Link, 6/18; no speaker scheduled, 7/16. Membership -- three new members, one left.

Escondido Loyal Johnson -- Guest speakers **Rob Blake**, Blake Sales, January meeting (attendance 24); **Rick Larson**, Sta-rite Industries, February (attendance 17); **Christine Lamb**, Polaris, March (attendance 24). Sick Route coverage -- one member out.

Metro Javier Payan -- No guest speaker for the 2/28 meeting (attendance 25) so chapter business could be discussed. **Ray**, Abcana, was guest speaker at the 3/28 meeting (attendance 30). Membership -- three prospects.

N. County Coastal Ted Wilson -- Nothing to report.

Rancho Del Mar Brian Davis -- Meetings 2/18 (attendance 20), 3/18 (attendance 12), and 4/15 (attendance 16). Guest speakers were **Dennis Esposito**, solar; **Michelle**, Polaris miscellaneous products; **Mutual of Omaha**, insurance; and Legal Aid Plan, lawyer services. Sick Route coverage -- one member received two weeks' coverage. Membership -- one member left because of new employment.

San Diego John Nichol -- Meetings 1/16 (attendance 30), 2/20 (attendance 58), 3/20 (attendance 42), and 4/17 (attendance 15). Guest speakers **Christine Lamb**, Polaris (February); **Rob Blake**, Blake Sales (March); and **Michelle Howard**, Teledyne Laars (April). Sick Route coverage -- two members out; expected back by the end of April. Membership -- two new members, three prospective, and one left.

Chapter Requests:

1. Employee Benefits - **Geoff Matthews** asked that this item be tabled because his chapter is going through turmoil regarding who gets covered.

2. CPR Certification Course -- **Javier Payan** -- a CPR Certification course will be held 5/18, Bostonia Rec Center, El Cajon. He commended **Bert Vexland** for all the legwork he did to put this course together. They want to see a good turnout; the room can hold 40 people. **Mike**

Gregg is available to administer the Water Chem test at the CPR class.

3. R7 Finances -- Recording Secretary/Newsletter Editor -- **John Nichol**. **Nancy Gillespie**, Recording Secretary and Editor/Publisher of the R7 newsletter, was asked to wait outside so this item could be discussed freely.

R7 Emergency Fund

--by Rick Bishop

Purpose: To provide financial assistance to individuals who are in IMMEDIATE financial need due to an illness, accident, death, or a serious misfortune. This fund is designed to assist only and should not be expected to fully compensate the recipient's needs.

Eligibility: Pool and spa industry personnel, and their immediate family residing in the San Diego County area. To be determined by the Regional Emergency Fund Committee (REFC) comprised of the Region rep, one chapter president from the metro portion of the County, and one chapter president from the northern portion of the county.

Request: Requests for emergency assistance may be made to the REFC by any pool or spa service personnel residing in the San Diego County area.

Award: The payee and the amount of the award shall be determined by a 2/3 vote of the R7 Board upon recommendation from the Region Emergency Fund Committee.

Urgency: Should the need for funds exist, the Region director may call a special meeting of the Board for the sole purpose of acting on a request for emergency assistance. Notification of a special meeting shall be made within 48 hours either by phone or fax.

Disbursement: A check prepared by the Region treasurer shall be presented to the recipient or to the recipient's family.

Source of Funds: 25% of the monthly Region dues. Also monies shall be generated from individuals, chapter donations, and from R7 sponsored fundraisers. Said monies shall be maintained by the Region treasurer in a separate, interest-bearing account titled "Region 7 Emergency Fund."

Editor/Publisher: **Nancy Gillespie**

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